



## Request for Proposals Compact Mini Excavator September 1, 2016

Sealed proposals will be received until **2:00 p.m. on Tuesday, September 20, 2016** by the City of Martinsville Water Resources Department to contract with a vendor for the purchase of a Compact Mini Excavator, as per proposal specifications. Proposals may be hand delivered, UPS, FedEx or mailed to the office of the Senior Buyer, Robin Legus, City of Martinsville Warehouse, 990 Fishel Street, Martinsville, Va. 24112-3248. Proposals also may be mailed to the City of Martinsville Purchasing Department, P.O. Box 1112, Martinsville, VA. 24114-1112. Please place "Mini Excavator" and the due date in the lower left hand corner of the envelope. Only the names of those submitting proposals will be given.

1 New 2016 or 2017 Compact Mini Excavator, Kubota KS057-4 or approved equal as follows:

### Engine:

- Horsepower HP/rpm approx. 50/2200
- Displacement cu/ in. approx. 155

### Dimension

- Length ft. Machine approx. 17'
- Overall height ft. approx. 8'
- Overall width ft. approx. 6' to 7'5

### Working Range

- Max digging height ft. approx. 18'
- Max dumping height ft. approx. 13' 6"

### Hydraulic System

- Bucket breakout force lbf. approx. 11,000

### Drive System

- Max drawbar pull lbf approx. 14,000
- Under carriage shoe width approx. 15.75"

### Swing System

- Unit swing speed approx. 9 rpm

Blade

- Max lift above ground in. approx. 17”

Operating weight

- Lbs. approx. 11,000

Operator presence:

- System should have automatically centering ground drive and excavator controls.
- Unit should be equipped with an operator presence switch in the seat to reinforce correct operator behavior.

Operator training:

- An operator’s manual that describes proper operation and maintenance of the unit must be provided.
- Hands-on operator training should be provided to those who have not already been trained at no additional cost.
- Training must be provided by qualified dealership personnel when product is sold.

Miscellaneous:

|                                    |  |
|------------------------------------|--|
| Decals:                            | Product decals must meet SAE or ISO standards.   |
| Delivery and Availability of Parts | The manufacture should have a system in place that provides special shipment and delivery of parts for emergency situations when possible. |
| Location of Service Facility`      | To reduce cost of maintaining the product, a full service facility should be located within approx. 100 miles of the City of Martinsville. |
| After hours Support                | Dealership should provide names and phone numbers of personnel that may be called to provide emergency parts and/or service.               |

**The following Selection Criteria will be used to evaluate this proposal:**

1. Prices; include all costs; include optional equipment costs.
2. Ability to meet approx. bid requirements, Include detailed brochures for approval.
3. Delivery date and delivery cost. Quote F.O.B. Martinsville, Va. Delivered to the Central Garage, 1000 Fishel Street, Martinsville, Va. 24112. Successful bidder will deliver the equipment to the City of Martinsville complete in all respects fully serviced and “ready for operation.”
4. All Warranties; include copies.
5. 3 References for equipment proposed include contact names, email addresses and phone numbers.

This proposal should provide pricing for the base equipment and optional equipment, extended warranty details/pricing.

The City reserves the right to accept or reject any and all proposals, to determine equality, to waive any informalities, and to award this proposal as determined to be the most advantageous to the City of Martinsville. Unless otherwise provided in this bid, the name of a certain brand, make or manufacturer shall not restrict bidders to the specific brand, make or manufacturer name and shall be deemed to convey the general style, type, character, and quality of the item desired.

The City reserves the right to require a demonstration of the exact model quoting. Each firm may bring their equipment to the City for demonstration or the City may be willing to travel to a location for demonstration. Give details.

Approximate requirements have been given. Each vendor may quote equipment similar to these requirements, but the City has the right to accept or reject any equipment quoted. The City has set a standard of quality and general style, type, and character of equipment required. Each vendor may quote more than one model.

Please price the additional equipment below; if optional, it may or may not be purchased. If standard with equipment, please state so and include with cost of equipment.

**Additional Equipment:**

|   |          |          |
|---|----------|----------|
| Hydraulic Thumb   | \$ _____ |          |
| 18" Quick Attachment Bucket   | \$ _____ |          |
| 24" Quick Attachment Bucket   | \$ _____ |          |
| 36" Quick Attachment Bucket   | \$ _____ |          |
| Angle Blade   | \$ _____ |          |
| Hydraulic Pneumatic Jack Hammer   | \$ _____ | optional |
| Canopy Lights   | \$ _____ |          |
| Beacon Light  | \$ _____ |          |
| Additional auxiliary hydraulic<br>Circuit 2 (adjustable max. oil<br>flow control) | \$ _____ |          |
| Angle Blade with float<br>Function and BOE  | \$ _____ |          |
| Travel Alarm  | \$ _____ |          |

Quote F.O.B. Martinsville, Va. Freight Prepaid and Allowed.



**PROPOSAL FORM**

TO: CITY OF MARTINSVILLE  
MARTINSVILLE, VIRGINIA

The undersigned has carefully examined the approx. requirements and hereby declares to furnish the following items in the matter prescribed for the following prices:

Make: \_\_\_\_\_

Model: \_\_\_\_\_

(1) Base Machine Price \$ \_\_\_\_\_

Give Details:

Warranty \_\_\_\_\_

Extended Warranty price, include details \$ \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
Title

\_\_\_\_\_  
Bidder Signature

By \_\_\_\_\_

\_\_\_\_\_  
Date

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
Address